

Date of Examination
19.05.2023



No. of Questions	05
No. of Pages	03

**GENERAL SIR JOHN KOTELAWALA DEFENCE UNIVERSITY
BACHELOR OF LAWS**

INTAKE 39- 3rd SEMESTER END EXAMINATION- 2023 MAY

**COMMUNICATION SKILLS III
(DL 23062)**

Instructions: Answer **THREE** questions only.

Question 01 is **compulsory**.

Select any two other questions other than the question 01

Duration: 02 hours

Total Marks: 60

Question 01

(20 marks)

- i. Analyse the given excerpt of Martin Luther King Jr.'s speech "I Have a Dream" using Aristotle's rhetorical/persuasive appeals: pathos, logos, and ethos. The speech was delivered a century after slavery ended in America, at a time when African-Americans had been promised full equality but were still subjected to discrimination. (10 marks)
- ii. Write a thesis statement for the speech (05 marks)
- iii. State the general and specific purposes of the speech (05 marks)

Excerpt from the King Martin Luther's speech "I have a dream"

August 23, 1968

I am happy to join with you today in what will go down in history as the greatest demonstration for freedom in the history of our nation.

Five score years ago, a great American, in whose symbolic shadow we stand today, signed the Emancipation Proclamation. This momentous decree came as a great beacon light of hope to millions of Negro slaves who had been seared in the flames of withering injustice. It came as a joyous daybreak to end the long night of their captivity.

But one hundred years later, the Negro still is not free. One hundred years later, the life of the Negro is still sadly crippled by the manacles of segregation and the chains of discrimination.

[.....]

In a sense we've come to our nation's capital to cash a check. When the architects of our republic wrote the magnificent words of the Constitution and the Declaration of Independence, they were signing a promissory note to which every American was to fall heir. This note was a promise that all men, yes, black men as well as white men, would be

guaranteed the “unalienable Rights” of “Life, Liberty and the pursuit of Happiness.” It is obvious today that America has defaulted on this promissory note, insofar as her citizens of color are concerned

[.....]

I have a dream that one day down in Alabama, with its vicious racists, with its governor having his lips dripping with the words of interposition and nullification - one day right there in Alabama little black boys and black girls will be able to join hands with little white boys and white girls as sisters and brothers.

I have a dream today.

I have a dream that one day every valley shall be exalted, and every hill and mountain shall be made low, the rough places will be made plain, and the crooked places will be made straight, and the glory of the Lord shall be revealed and all flesh shall see it together.

This is our hope. This is the faith that I go back to the South with. With this faith we will be able to hew out of the mountain of despair a stone of hope. With this faith we will be able to transform the jangling discords of our nation into a beautiful symphony of brotherhood. With this faith we will be able to work together, to pray together, to struggle together, to go to jail together, to stand up for freedom together, knowing that we will be free one day.

This will be the day, this will be the day when all of God's children will be able to sing with new meaning "My country 'tis of thee, sweet land of liberty, of thee I sing. Land where my father's died, land of the Pilgrim's pride, from every mountainside, let freedom ring!"

<https://www.artofmanliness.com/i-have-a-dream-by-dr-martin-luther-king/>

Question 02

(20 marks)

- i. Bhavika, a public speaking student from the Faculty of Law, needs to select a topic for a 5 minute speech to address a diverse audience from all age groups in a campaign she is attending with Leo club to a rural village in Sri Lanka. Her friend Nadunsays, “You are interested in Women’s Rights. Why don’t you give a speech about Women’s Rights?” “Great idea!” says Bhavika. “I’ll give my speech on ‘Women’s Rights’. How would you respond to this topic selection? Explain your suggestions for why this is an effective or ineffective topic selection. (10 marks)

AND

- ii. Explain with examples how you would prepare for your speech by analysing the sociology of your audience. (10 marks)

OR

- iii. Explain with specific details and or examples how you would deal with negative nonverbal feedback that you may encounter when delivering the above speech. (10 marks)

Question 03

(20 marks)

- i. Nayani, a teenager who is brought up in a rural village, is a very talkative person and actively engages in conversations with her peers in schools, family members at family gatherings, and in small groups but she is generally shy and embarrassed specifically in public speaking situations.
 - a) Briefly explain what apprehension is. (2 marks)
 - b) Identify the type of apprehension visible in Nayani. (2 marks)
 - c) How would you guide Nayani to manage her fear of public speaking apprehension? Suggest 3 methods with examples. (2 x 3 = 6 marks)
- ii. What is the '**theory of systematic desensitization**'? (4 marks)
- iii. Explain how the above theory can help Nayani's problem indicated in Question 3 a) above. (6 marks)

Question 04

(20 marks)

- i. The Supreme Court of Sri Lanka has ruled that a Bill seeking to decriminalise homosexuality is "not inconsistent with the Constitution", clearing the way for a Parliamentary debate and vote on the subject. In the light of the above context, explain how you would use the technique of Topoi (the system of topics) to plan a series of questions on the topic 'Legalizing Same-Sex Marriages'. (10 marks)
- ii. Write a draft of a speech approximately 400- 500 words on the above narrowed down topic. (10 marks)

Question 05

(20 marks)

Briefly explain any four of the followings:

- i. Theory of Performance Visualization
- ii. Psychology of the audience
- iii. Plagiarism in Public Speaking
- iv. Primary, Secondary and Tertiary Sources
- v. Growth and development of Public Speaking

